



Introduction

The following interim Management's Discussion & Analysis ("Interim MD&A" or "MD&A") of Gensource Potash Corporation (the "Company" or "Gensource") for the three and six months ended June 30, 2020 has been prepared to provide material updates to the business operations, liquidity and capital resources of the Company since its last annual management's discussion & analysis, being the Management's Discussion & Analysis ("Annual MD&A") for the fiscal year ended December 31, 2019. This Interim MD&A does not provide a general update to the Annual MD&A, or reflect any non-material events since date of the Annual MD&A.

This MD&A has been prepared in compliance with the requirements of section 2.2.1 of Form 51-102F1, in accordance with National Instrument 51-102 – Continuous Disclosure Obligations. This discussion should be read in conjunction with the Annual MD&A, the audited annual financial statements of the Company for the years ended December 31, 2019 and December 31, 2018 and the unaudited condensed interim financial statements for the three and six months ended June 30, 2020, together with the notes thereto. Results are reported in Canadian dollars, unless otherwise noted. In the opinion of management, all adjustments (which consist only of normal recurring adjustments) considered necessary for a fair presentation have been included. The results for the three and six months ended June 30, 2020 are not necessarily indicative of the results that may be expected for any future period. Information contained herein is presented as at August 31, 2020 unless otherwise indicated.

The unaudited condensed consolidated interim financial statements for the three and six months ended June 30, 2020, have been prepared using accounting policies consistent with International Financial Reporting Standards ("IFRS") as issued by the International Accounting Standards Board and interpretations of the IFRS Interpretations Committee. The unaudited condensed consolidated interim financial statements have been prepared in accordance with International Standard 34, Interim Financial Reporting.

The following MD&A, particularly under the heading "Liquidity and Capital Resources", contains forward-looking information that involves numerous risks and uncertainties. The forward-looking information is not historical fact, but rather is based on the Company's current plans, objectives, goals, strategies, estimates, assumptions and projections about the industry, business and future financial results. The Company's actual results could differ materially from those discussed in such forward-looking statements.

For the purposes of preparing this MD&A, management and the Board of Directors, considers the materiality of information. Information is considered material if: (i) such information results in, or would reasonably be expected to result in, a significant change in the market price or value of the Company's common shares; (ii) there is a substantial likelihood that a reasonable investor would consider it important in making an investment decision; or (iii) it would significantly alter the total mix of information available to investors. Management, in conjunction with the Board of Directors, evaluates materiality with reference to all relevant circumstances, including potential market sensitivity.

Additional information relating to the Company is available free of charge on the System for Electronic Document Analysis and Retrieval (SEDAR) website at <a href="https://www.sedar.com">www.sedar.com</a>.

# **Summary of Key Activities During the Quarter**

The Tugaske Project ("Tugaske" or the "Project") maintained its pace, making steady progress through the project finance process.

On senior debt due diligence, all aspects of the due diligence work have progressed positively. The specific areas of investigation are:

Engineering



Environmental and Social

- Market analysis
- Insurance
- Legal
- Financial Modeling.

All aspects are now substantially complete, with the final report still being compiled in Legal. No red flags have been identified.

### See news release dated 19 May, 2020

Société Générale was appointed as joint lead arranger alongside KfW IPEX-Bank GmbH to the bank consortium for the senior debt facility. Société Générale is a French multinational investment bank and financial services company headquartered in Paris, France. These two lenders are major players in the greenfield project finance in mining and agriculture sectors and have demonstrated success in financing fertilizer projects all over the world.

The addition of Société Générale as joint lead arranger is another significant step towards completing the financing that will move Tugaske into the construction phase.

#### See news release dated 18 June, 2020

A comprehensive update was shared with shareholders on work to-date within the Company and with respect to the Tugaske Project. Gensource divides its efforts to realize its business plan into three distinct categories: Debt for Tugaske financing: Equity for Tugaske financing; and, corporate activities.

Gensource's goal is to become a new and independent potash producer and its focus is on doing things right. Gensource continues to work closely with well-known and capable equity groups to create the right structure for the investment of the Gensource-derived equity into ProjectCo. The Company is completing the equity process in parallel with the completion of the debt process, which would allow for a project kick off in early fall of 2020. It is clearly a lot of effort, but the project and the development work done by the Company has withstood detailed scrutiny in all areas of the due diligence process.

#### See news release dated 20 July, 2020

Gensource engaged the German consortium of K-Utec, Koeppern and Ebner (referred to as "KKE") - to begin its engineering work for the large process plant package for the Project. Initiating this engineering effort now will allow Gensource to optimize the project schedule incorporating the delivery times of long-lead items within the process plant (specifically the crystallization equipment).

Advancing the scope of this package supports a development timeline that targets production from the Tugaske Project in late 2022, supplying product to Tugaske's off-taker and future equity partner, Helm Fertilizers.

Moving forward with KKE demonstrates Gensource's commitment to the Tugaske Project and re-affirms confidence in the successful outcome anticipated from the project financing process – leading to full execution of the Tugaske Project in the fastest and most efficient manner possible,



The completion of the agreements required with various partners is also advancing as planned. These agreements include the off-take agreement, shareholders agreement for the project entity and several other supporting agreements.

### Summary of Key Activities Since Quarter End See news release dated 31 August, 2020

In keeping with advancing the Tugaske Project, Gensource received a Development Permit from the Rural Municipality of Huron No. 223. A motion was made and carried to approve a potash mine within the boundaries of the municipality at a regular meeting of Council.

### **Caution Regarding Forward-looking Statements**

This MD&A contains certain forward-looking information and forward-looking statements, as defined in applicable securities laws (collectively referred to herein as "forward-looking statements"). These statements relate to future events or the Company's future performance. All statements other than statements of historical fact are forward-looking statements. Often, but not always, forward-looking statements can be identified by the use of words such as "plans", "expects", "is expected", "budget", "scheduled", "estimates", "continues", "forecasts", "projects", "predicts", "intends", "anticipates" or "believes", or variations of, or the negatives of, such words and phrases, or statements that certain actions, events or results "may", "could", "would", "should", "might" or "will" be taken, occur or be achieved. Forward-looking statements involve known and unknown risks, uncertainties and other factors that may cause actual results to differ materially from those anticipated in such forward-looking statements. The forward-looking statements in this MD&A speak only as of the date of this MD&A or as of the date specified in such statement. The following table outlines certain significant forward-looking statements contained in this MD&A and provides the material assumptions used to develop such forward-looking statements and material risk factors that could cause actual results to differ materially from the forward-looking statements.

Forward-looking statements	Assumptions	Risk factors
Potential of Gensource's properties to contain potash deposits.	Financing will be available for future exploration and development of Gensource's properties; the actual results of Gensource's exploration and development activities will be favourable; operating, exploration and development costs will not exceed Gensource's expectations; the Company will be able to retain and attract skilled staff; all requisite regulatory and governmental approvals for exploration projects and other operations will be received on a timely basis upon terms acceptable to Gensource, and applicable political and economic conditions will be favourable to Gensource; the price of potash and applicable interest and exchange rates will be favourable to Gensource; no title disputes exist with respect to the Company's properties.	involved in interpreting geological data and confirming title to acquired properties; the possibility that future exploration results will not be consistent with Gensource's expectations; availability of financing for and actual results of Gensource's exploration and development activities; increases in costs; environmental compliance and changes in environmental and other local legislation and regulation; interest rate and exchange rate fluctuations; changes in economic and political conditions; the Company's ability to



**Assumptions** Forward-looking statements **Risk factors** The Company's ability to meet its The operating and exploration Changes in debt and equity working capital needs at the current level activities of the Company for the markets; timing and availability of twelve-month period ending June 30, for the twelve-month period ending June external financing on acceptable 30. 2020. 2021, and the costs associated terms: increases in costs: therewith, will be consistent with environmental compliance and Gensource's current expectations; changes in environmental and other debt and equity markets, exchange local legislation and regulation; interest rate and exchange rate and interest rates and other applicable economic conditions will fluctuations; changes in economic be favourable to Gensource. conditions. The exploration activities of the Changes in debt and equity The Company's ability to carry out Company for the twelve-month markets; timing and availability of anticipated exploration on its property period ending June 30, 2021 and the interests. external financing on acceptable costs associated therewith, will be increases terms: in costs; consistent with Gensource's current environmental compliance expectations: debt and equity changes in environmental and other markets, exchange and interest local legislation and regulation; rates and other applicable economic interest rate and exchange rate conditions will be favourable to fluctuations; changes in economic Gensource. conditions; receipt of applicable permits. Plans, costs, timing and capital for future Financing will be available for Potash price volatility, changes in development exploration debt and equity markets; timing and exploration and Gensource's and Gensource's property interests, including development activities and the availability of external financing on the costs and potential impact of results thereof will be favourable; acceptable terms; the uncertainties involved in interpreting geological complying with existing and proposed actual operating and exploration laws and regulations. costs will be consistent with the data and confirming title to acquired Company's current expectations; the properties; the possibility that future Company will be able to retain and exploration results will not be attract skilled staff; all applicable consistent with Gensource's governmental regulatory and expectations; increases in costs; approvals for exploration projects environmental compliance and other operations will be received changes in environmental and other on a timely basis upon terms local legislation and regulation; acceptable to Gensource; the interest rate and exchange rate Company will not be adversely fluctuations; changes in economic affected by market competition; debt political and conditions; and equity markets, exchange and Company's ability to retain and interest rates and other applicable attract skilled staff. economic and political conditions will be favourable to Gensource: the price of potash will be favourable to Gensource; no title disputes exist respect to Gensource's properties.



Forward-looking statements	Assumptions	Risk factors
Management's outlook regarding future trends.	Financing will be available for Gensource's exploration and operating activities; the price of potash will be favourable to Gensource.	debt and equity markets; interest
Sensitivity analysis of financial instruments.	The aggregate gross credit risk exposure related to cash at June 30, 2020, was \$3,221,842 (December 31, 2019 – \$7,490,488), and was entirely made up of cash held with financial institutions with an "AA High" credit rating or above and securities brokerage firms.	Changes in debt and equity markets; interest rate and exchange rate fluctuations.
Prices and price volatility for potash.	The price of potash will be favourable; debt and equity markets, interest and exchange rates and other economic factors which may impact the price of potash will be favourable.	Changes in debt and equity markets and the spot price of potash; interest rate and exchange rate fluctuations; changes in economic and political conditions.

Inherent in forward-looking statements are risks, uncertainties, and other factors beyond Gensource's ability to predict or control. Please also make reference to those risk factors referenced in the "Risk Factors" section above. Readers are cautioned that the above chart does not contain an exhaustive list of the factors or assumptions that may affect the forward-looking statements, and that the assumptions underlying such statements may prove to be incorrect. Actual results and developments are likely to differ, and may differ materially, from those expressed or implied by the forward-looking statements contained in this MD&A.

Forward-looking statements involve known and unknown risks, uncertainties and other factors that may cause Gensource's actual results, performance or achievements to be materially different from any of its future results, performance or achievements expressed or implied by forward-looking statements. All forward-looking statements herein are qualified by this cautionary statement. Accordingly, readers should not place undue reliance on forward-looking statements. The Company undertakes no obligation to update publicly or otherwise revise any forward-looking statements whether as a result of new information or future events or otherwise, except as may be required by law. If the Company does update one or more forward-looking statements, no inference should be drawn that it will make additional updates with respect to those or other forward-looking statements, unless required by law.

# **Description of Business**

Gensource Potash is a fertilizer development company based in Saskatoon, Saskatchewan and is on track to become the next fertilizer production company in that province. With a small scale and an environmentally leading approach to potash production, Gensource believes its technical and business model will be the future of the industry. Gensource operates under a business plan that has two key components: (1) vertical integration with the market to ensure that all production capacity built is directed, and pre-sold, to a specific market, eliminating market-side risk; and (2) technical innovation which will allow for a small and economic potash production facility, that demonstrates environmental leadership within the industry, producing no salt tailings, therefore eliminating decommissioning risk, and requiring no surface brine ponds, thereby removing the single largest negative environmental aspect of potash mining.



Its registered head office is located at Peterson McVicar, 18 King Street, Suite 902, Toronto, Ontario, M5C 1C4.

### **Operational Highlights**

#### Corporate

On January 30, 2020, the Company announced that HELM AG is the offtaker for the Tugaske project.

February 11, 2020, the Company announced the engagement of thinkHERO Incorporated as a strategic branding and communications partner. thinkHERO has been retained to provide heightened brand awareness for Gensource to its various stakeholders. Initial services will include branding and marketing, website design and development, and digital and social presence. Beyond this initial work, thinkHERO will provide investor and media relations. The Company granted an aggregate of 300,000 stock options at an exercise price of \$0.11 per share, exercisable for a period of 5 years. The options vested 75,000 immediately; 75,000 on May 10, 2020; 75,000 on August 10, 2020; and 75,000 on November 10, 2020.

On March 23, 2020, the Company announced that Amy O'Shea has agreed to join the board of directors of the Company effective April 1, 2020.

On May 19, 2020, the Company announced that Société Générale was added to the senior bank consortium group.

# **Exploration & Evaluation**

The Vanguard Area is located in central Saskatchewan and comprises two Government of Saskatchewan mineral leases, KL244 and KL245.

Historical information on the development of the Vanguard Area:

The following are key highlights, repeated from previous years' MD&A's starting in 2019, in chronological order, to provide I background of the progress made by Gensource on its project developments.

- In fall 2019, Gensource initiated a one (1) well exploration program in its Vanguard Area, focusing the program to the KL245 lease. The goal of the exploration program was to:
- Confirm resource extents and grades in the area, adjacent to resource already drilled in the area, and
- Upgrade resource categorization from Inferred to Measured and Indicated

Gensource contracted CWC Ironhand Drilling ("CWC") and their Rig #2, to complete the well. CWC was supported by many service providers at the site, including Artisan Consulting Services Ltd. who provided drill site supervision and coordination this well on behalf of Gensource. The work was completed in just under 4 weeks and over 5000 hours on-site, with zero injuries, zero reportable incidents, and no environmental issues. The well was drilled into the Precambrian Basement to a total depth of approximately 2200 metres (m) below ground surface, providing an opportunity to convert the well to a disposal well in the future as part of the Project. Core from this well was recovered from the Prairie Evaporite Formation (Saskatchewan's potash bearing formation), which was subsequently transported from the drilling site to SRC Laboratories in Saskatoon, where the it was then logged by independent geologists from Terra Modelling Services Inc. and samples were sent for assaying. As part of this well, a drill stem test for formation water was conducted. The test



**Dated: August 31, 2020** 

result was positive for groundwater. Gensource will continue to assess all data gathered from the area, to determine if a suitable brackish groundwater source exists to supplement the water demand of each module developed.

In 2019, Gensource also concluded technical studies that were initiated in 2018, related to better understanding the resource, geology, and intended mining method in the Vanguard Area. This included:

- a dissolution study, being performed by Hazen Research, to complete lab scale testing of the selective dissolution mining process; and
- a cavern model, being executed by AnBound Modelling Inc. using industry leading software, to model the horizontal cavern mining process and help assess the temperature and production profiles of the Gensource selective solution mining technique.

Finally, in 2019 Gensource also advanced the reclamation efforts of 3 previously completed exploration wells. These wells need to be reclaimed, monitored, and released, as per Government regulations.

### Current and Future Plans Related to the Vanguard One Project:

 The Vanguard One Project still has an offtake agreement in place, and Gensource is continuing to look for debt and equity partners for that Project, before advancing the Project to the next stage of development.

### <u>Current and Future Plans Related to the Tugaske Project:</u>

• As part of the due diligence (DD) efforts initiated in Q1 for project debt financing, the Independent Engineering (IE) delivered a draft of their initial status report. As indicated elsewhere in this document, their technical review identified no "red flags" or "showstoppers" related to the Project. Concurrent to the IE technical DD, Gensource's project team continued to advance the front-end engineering design (FEED) in several key areas of the Project, continuing to prepare the Project to move to full execution upon successful completion of the necessary pre-requisite financing milestones. This included technical collaboration and procurement work with a consortium of German design-supply vendors, to optimize the process design and equipment selection for the process plant. This FEED effort was summarized in an updated report, which was sent to the IE for a review as part of the technical DD process. The IE is working on preparing a supplemental memorandum to their initial status report, summarizing their review of these updated produced during FEED. This review is anticipated to be completed in July.

#### Current and Future Plans Related to the Vanguard Area

The following summarizes the Company's current development plans in the Vanguard Area, total estimated cost to complete the project development work, and total expenditures incurred to date.



**Dated: August 31, 2020** 

Summary of Completed Activities (Six months ended June 30, 2020)	(A) Spent	Plans for the Project (Calendar Year 2020)	(B) Planned Expenditures
Property acquisition and surface access fees	\$ 298,523	Engineering and construction preparations	\$1,000,000
Geological and project management	\$ 143,662	Project Financing costs	\$3,000,000
Engineering	\$ 535,729		
Drilling	\$ 37,634	Carrying costs to maintain properties in good	\$ 400,000
Seismic	\$ nil	standing	*
Environmental	\$ 17,630		
Total	\$1,033,178		\$4,400,000

- The technical DD efforts for the Tugaske Project will continue, aiming for completion of the IE work in Q3 2020.
- In Q3, Gensource intends to advance the scope of work for the consortium of 3 German-based design and fabrication companies, who have been engaged to provide the Tugaske Project with a design-supply-commission package for the entire process plant complete with a process guarantee. This group will initiate the engineering activities required to move forward to equipment fabrication and orders later this year, as part of the overall target project development timeline which aims for first production from the to be available to the Project's offtaker (HELM AG) in late 2022.
- Gensource will continue to advance the engineering, procurement, and project management work that can be executed prior to financial close to ensure that 1) the project is as ready as it can be to move into full execution, and 2) to ensure overall costing is as accurate and current as it can be, in order to reduce risk and fine tune the finance structure as efficiently as possible. This work includes but is not limited to: process and utility design enhancements, detailed equipment specifications and sourcing, obtaining proposals for the cavern drilling, and preparation of key management plans for construction which support the permitting and licensing requirements for the Project.

The following table shows estimated Expenditures for the Tugaske Project, targeted to move into full execution in Q4 2020 and extending through the end of 2022. This table is revised to reflect the revisions to the Project, as integrated during the FEED efforts over the past 6 months:

#### **TUGASKE PROJECT - CAPITAL COST ESTIMATE SUMMARY**

WBS Area	Area Description	Grand Total Cost (\$CAD)				% of Total
100	Mining	\$	30,760,003	\$	22,785,188	9%
200	Wellfield	\$	17,084,230	\$	12,654,985	5%
300	Process Plant	\$	98,044,129	\$	72,625,281	28%
400	Product Storage and Loadout	\$	15,893,291	\$	11,772,808	4%



**Dated: August 31, 2020** 

500	Site Infrastructure	\$ 23,737,903	\$ 17,583,632	7%
600	Offsites	\$ 7,879,549	\$ 5,836,703	2%
700	Non-Process Facilities	\$ 30,947,811	\$ 22,924,304	9%
	TOTAL DIRECT COST	\$ 224,346,916	\$ 166,182,901	63%
900	Project Indirects	\$ 97,187,061	\$ 71,990,416	27%
	TOTAL INDIRECT COSTS	\$ 97,187,061	\$ 71,990,416	27%
Т	TOTAL INDIRECT COSTS  OTAL DIRECT + INDIRECT COSTS	\$ 97,187,061 \$ 321,533,977	\$ 71,990,416 \$ 238,173,316	27% 91%
<b>T</b> 980				
	OTAL DIRECT + INDIRECT COSTS	\$ 321,533,977	\$ 238,173,316	91%

Along with the debt financing package, equity partnership has been assembled with the Company's offtake partner, HELM AG (25%), another financial investor (33%) and the remaining cash equity contribution (42%) is currently being sourced. Gensource is in direct and detained discussions with several of the world's top private equity and mine finance groups to commit the required equity.

# Current and Future Plans Related to the Lazlo Project:

No significant engineering or geological work was completed for the Lazlo project area during the six months ended June 30, 2020, nor is any currently planned, pending completion of work on the Tugaske Project.

The following summarizes the Company's current confirmation and development programs at the Lazlo project areas, total estimated cost to complete the project development work, and total expenditures incurred to date.

Summary of Completed Activities (Six months ended June 30, 2020)	(A) Spent	Plans for the Project	(B) Planned Expenditures
Land acquisition and staking  Geological and project management	\$5,117	At the date of this MD&A, it is more likely, in the immediate term, for the Company to pursue the Vanguard project and therefore the budgeted expenditures are not included here.	\$25,000
Total	\$5,117		\$25,000

#### **Technical Information**

Mike Ferguson, P.Eng., a qualified person pursuant to NI 43-101, has reviewed and approved the technical disclosure in this MD&A.



Trends

Dated: August 31, 2020

Gensource anticipates that it will continue to experience net losses as a result of ongoing cash outflows from investing in its potash assets and operating costs until such time as revenue-generating activity is commenced. The Company's future financial performance is dependent on many external factors. Both the price of and the market for potash are volatile, difficult to predict, and subject to changes in domestic and international political, social, and economic environments. Circumstances and events such as economic conditions and volatility in the capital markets could materially affect the future financial performance of the Company. See "Caution Regarding Forward-looking Statements" and "Risk Factors".

Due to the worldwide COVID-19 pandemic, material uncertainties may arise that could influence management's going concern assumption. Management cannot accurately predict the future impact COVID-19 may have on:

- · Global potash prices;
- Demand for potash and the ability to explore and develop for potash;
- The severity and the length of potential measures taken by governments to manage the spread of the virus, and their effect on labour availability and supply lines;
- · Availability of government supplies, such as water and electricity;
- · Purchasing power of the Canadian dollar; and
- Ability to obtain funding.

At the date of this Interim MD&A, the Canadian federal government and the provincial government of Saskatchewan have not introduced measures that have directly impeded the operational activities of the Company. Although cash in the Company has materially declined, management believes the business will continue and, accordingly, the current situation has not impacted management's going concern assumption. However, it is not possible to reliably estimate the length and severity of these developments and the impact on the financial results and condition of the Company in future periods.

#### **Results of Operations**

### Three Months Ended June 30, 2020, Compared to Three Months Ended June 30, 2019

During the three months ended June 30, 2020, the Company had a net loss of \$1,319,281 (three months ended June 30, 2019 – \$273,805), resulting in an increase of \$1,045,476.

Expenses during the three months ended June 30, 2020 were \$1,319,104 (three months ended June 30, 2019 - \$268,211), an increase of \$1,050,893, and is primarily due to general and administrative expenses of \$1,189,172 during the three months ended June 30, 2020 (three months ended June 30, 2019 – \$273,581). Share-based payments was \$115,130 during the three months ended June 30, 2020, compare to \$(19,968) for the three months ended June 30, 2019, due to options issued and vested during the three months ended June 30, 2019.

During the three months ended June 30, 2020, the Company recorded interest income of \$2,244, (three months ended June 30, 2019 – \$1,104), unrealized gain on investments of \$2,961 (three months ended June 30, 2019 – unrealized loss \$3,343) and accretion expense of \$5,382 (three months ended June 30, 2019–\$7,985).

During the three months ended June 30, 2020, overall general and administrative expenses were \$915,591 higher than the comparative period in 2019. The following is a breakdown of general and administrative expenses for the three months ended June 30, 2020 and 2019:



**Dated: August 31, 2020** 

Three Months Ended June 30,	2020	2019	Change
	\$	\$	\$
Wages, benefits and incentive compensation (1)	44,371	7,535	(36,836)
Project finance costs <sup>(2)</sup>	698,924	NIL	(698,924)
Sales and marketing (3)	17,319	59,887	42,568
Professional fees (4)	154,712	147,959	(6,753)
Office and general <sup>(5)</sup>	273,846	58,200	(215,646)
Total general and administrative expenses	1,189,172	273,211	(915,591)

- (1) Costs were higher due to increase in salaries expensed.
- (2) Costs incurred in the execution of senior debt due diligence work, including independent third-party reports on engineering, market, environmental and social, legal, Insurance and financial modelling
- (3) Costs were lower due to less travel related expenses.
- (4) Costs were higher due to due to increased contracted and legal services and virtual ASGM costs
- (5) Costs were higher due to foreign exchange difference ...

# Six Months Ended June 30, 2020, Compared to Six Months Ended June 30, 2019

During the six months ended June 30, 2020, the Company had a net loss of \$1,916,396 (six months ended June 30, 2019 – \$750,484), resulting in an increase of \$1,165,912.

Expenses during the six months ended June 30, 2020 were \$1,917,579 (six months ended June 30, 2019 - \$743,073), an increase of \$1,174,506, and is primarily due to general and administrative expenses of \$1,759,604 during the six months ended June 30, 2020 (six months ended June 30, 2019 – \$522,345). Share-based payments were \$128,263 during the six months ended June 30, 2020, compare to \$191,584 for the six months ended June 30, 2019, due to options vested during the six months ended June 30, 2019.

During the six months ended June 30, 2020, the Company recorded interest income of \$8,834, (six months ended June 30, 2019 – \$3,932), unrealized gain on investments of \$3,821 (six months ended June 30, 2019 – \$478) and accretion expense of \$11,472 (six months ended June 30, 2019 – \$16,451).

During the six months ended June 30, 2020, overall general and administrative expenses were \$1,237,259 higher than the comparative period in 2019. The following is a breakdown of general and administrative expenses for the six months ended June 30, 2020 and 2019:

Six months Ended June 30,	2020	2019	Change	
	\$	\$	\$	
Wages, benefits and incentive compensation (1)	68,448	18,482	(49,966)	
Project finance costs <sup>(2)</sup>	1,321,350	NIL	(1,321,350)	
Sales and marketing (3)	52,242	86,505	34,263	
Professional fees (4)	305,486	222,292	(83,194)	
Office and general (5)	12,078	195,066	182,988	
Total general and administrative expenses	1,759,604	522,345	(1,237,259)	

- (1) Costs were higher due to increase in salaries expensed.
- <sup>(2)</sup> Costs incurred in the execution of senior debt due diligence work, including independent third-party reports on engineering, market, environmental and social, legal, Insurance and financial modelling



- (3) Costs were lower due to less travel related expenses.
- (4) Costs were higher during the six months ended June 30, 2020 as a result of the increase in contracted and legal services cost.
- (5) Costs were lower during the six months ended June 30, 2020 due to foreign exchange difference.

#### Assets

Assets were \$13,659,515 at June 30, 2020 (December 31, 2019 - \$16,814,733), a decrease of approximately 19%. Exploration and evaluation assets increased by approximately 11% from December 31, 2019. The total amount of exploration and evaluation assets represents approximately 74% of total assets (December 31, 2019 – 54% of total assets).

Receivables decreased by approximately 52% from December 31, 2019 due to a decrease in HST receivable. Further, the Company had an increase in prepaid expenses and deposit of approximately 2,065% due to a retainer paid for the independent engineering report for the Tugaske project and an increase in property, plant and equipment of approximately 33%. At June 30, 2020, the Company had cash of \$3,221,842 (December 31, 2019 - \$7,490,488), with a decrease of \$4,268,646. The Company had Right-to-use assets of \$71,970 (December 31, 2019 - \$99,651).

#### Liabilities

At June 30, 2020, current liabilities were \$660,067 (December 31, 2019 - \$2,014,818). The variation is primarily due to a decrease in amounts payable and other liabilities.

At June 30, 2020, non-current liabilities were \$23,294 (December 31, 2019 - \$56,628) for the lease liability.

The Company will continue to attempt to secure additional financing to facilitate the execution of its business plan.

#### Shareholders' equity

At June 30, 2020, shareholders' equity decreased by \$1,767,133 which is primarily due to the increase in deficit of \$1,916,396 for the six months ended June 30, 2020.

As at June 30, 2020, the Company had 383,132,935 common shares issued and outstanding and 32,200,000 stock options outstanding, of which 29,550,000 were vested.

# Investment portfolio

The Company's investments consist primarily of resource companies whose principal business is exploration and development. During the six months ended June 30, 2020, there was no change in ownership of these investments but due to the fluctuation of the fair value of these investments, the Company reported an unrealized gain of \$3,821 (six months ended June 30, 2019 – \$478). At June 30, 2020, the market value of the Company's investments was \$6,114 (December 31, 2019 – \$2,293)

#### **Cash Flow**

For the six months ended June 30, 2020, the Company decreased its cash position by \$4,268,646 as a result of cash used in operating, and investing as follows:

Cash used in operations, including changes in non-cash working capital of \$1,456,550, totaled \$3,207,320 during the six months ended June 30, 2020. This was as a result of net loss of \$1,916,396 for the six months ended June 30, 2020, adjusted for non-cash transactions including mainly share-based payments of



\$128,263, depreciation \$29,712 and accretion expense \$11,472. For the six months ended June 30, 2019, cash used in operations, including changes in non-cash working capital of \$63,953, totaled \$454,460. This was as a result of net loss of \$750,484 for the six months ended June 30, 2019, adjusted for non-cash transactions including mainly share-based payments of \$191,584, depreciation of \$29,144, and accretion expense on \$16,450.

Cash used in investing activities during the six months ended June 30, 2020 totaled \$1,082,326, which consisted of the acquisition and expenditure of exploration and evaluation assets of \$1,038,295. The Company also repaid \$38,470 of leases on right-to-use assets and purchase equipment of \$5,561. The expenditure of exploration and evaluation assets cost and was mainly for engineering of \$535,729; property acquisition and surface access fees of \$303,640; geological and project management of \$143,662 and drilling of \$37,634. For the six months ended June 30, 2019, cash used in investing activities during the six months ended June 30, 2019 consisted of the acquisition and expenditure of exploration and evaluation assets of \$632,521, purchase of equipment of \$1,378 and repayment of right to use assets of \$38,470. The expenditure of exploration and evaluation assets cost and was mainly for geological and project management of \$278,514, property acquisition and surface access fees of \$333,023, and environmental of \$19,595.

Cash from financing activities during the six months ended June 30, 2020 totaled \$21,000, due to the exercise of options. During the six months ended June 30, 2019, the Company received \$341,934 in cash proceeds from financing activities due to options and warrants exercised of \$274,175 and \$69,360, respectively. This was offset with cost of issuance of \$1,601.

# **Liquidity and Capital Resources**

The activities of the Company, principally the development of resource opportunities, are financed through the completion of equity transactions such as equity offerings and the exercise of stock options and warrants. There is no assurance that future equity capital will be available to the Company in the amounts or at the times desired by the Company or on terms that are acceptable to it, if at all. See "Caution Regarding Forward-looking Statements" and "Risk Factors".

The following table summarizes the Company's working capital position:

As at	June 30, 2020	December 31, 2019
Working capital (\$)	2,798,536	5,616,968
Working capital ratio (%)	5.2:1	3.8:1

The Company includes cash, receivables and investments in its capital management considerations. The Company's objectives when managing capital are to safeguard its ability to continue as a going concern so that it can continue to provide returns for shareholders by maximizing investment returns through its potash assets and investment portfolio. The Company manages capital in proportion to risk and manages the investment portfolio and capital structure based on economic conditions and prevailing commodity pricing and trends.

The following table is a summary of quantitative data about what the Company manages as capital:

As at	June 30, 2020(\$)	December 31, 2019 (\$)	Change (\$)
Cash	3,221,842	7,490,488	(4,268,646)
Prepaids and deposits	173,891	10,134	163,757
Receivables	62,870	131,164	(68,294)
Investments	6,114	2,293	3,821



Dated: August 31, 2020

#### **Transactions with Related Parties**

The terms and conditions of the transactions with key management personnel and their related parties were no more favourable than those available, or which might reasonably be expected to be available, in similar transactions with non-related entities on an arm's length basis.

Related parties include management, the Board of Directors, close family members and enterprises that are controlled by these individuals as well as certain persons performing similar functions. The Company entered into the following transactions with related parties:

a) During the three and six months ended June 30, 2020, compensation of \$90,000 and \$180,000, respectively, (three and six months ended June 30, 2019 - \$165,000 and \$330,000, respectively) were paid to related companies controlled by the director and / or officers of the Company. They were included in general and administrative expenses and exploration and evaluation assets.

	Three months ended June 30, 2020 (\$)	Three months ended June 30, 2019 (\$)	Three months ended June 30, 2020 (\$)	Three months ended June 30, 2019 (\$)
FCON Consulting (1)	Nil	75,000	Nil	150,000
Rob Theoret (2)	45,000	45,000	90,000	90,000
101188810 Saskatchewan Ltd. (3) (*)	45,000	45,000	90,000	90,000
Total	90,000	165,000	180,000	330,000

<sup>&</sup>lt;sup>(1)</sup> Controlled by Chief Executive Officer. For the three and six months ended June 30, 2019 – 100% in exploration and evaluation assets).

Remuneration of directors and key management personnel, other than consulting fees, of the Company was as follows:

	Salaries and director fees  Three Months Ended June 30,		Share based payments  Three months Ended June 30,		Total	
					Three months Ended June 30,	
	2020 (\$)	2019 (\$)	2020 2019 (\$) (\$)		2020 (\$)	2019 (\$)
Michael Ferguson, Director and Officer	75,000	Nil	Nil	Nil	75,000	Nil
Paul Martin, Director	Nil	Nil	Nil	Nil	Nil	Nil

<sup>&</sup>lt;sup>(2)</sup>Compensation to the Chief Financial Officer. 0% is included in exploration and evaluation and 100% in general and administrative expenses (three months ended June 30, 2019 – 50% and 50%, respectively).

<sup>(3)</sup> Controlled by VP, Corporate Services.

<sup>(\*)</sup> Included in general and administrative expenses.



Dated: August 31, 2020

Calvin Redlick, Director	Nil	Nil	Nil	(46,552)	Nil	(46,552)
Mike Mueller, Director	Nil	Nil	Nil	Nil	Nil	Nil
Amy O'Shea, Director	Nil	Nil	67,800	Nil	67,800	Nil
T. Robert Theoret, Officer	Nil	Nil	Nil	Nil	Nil	Nil
Deborah Morsky, Officer	Nil	Nil	Nil	Nil	Nil	Nil
Total	75,000	Nil	67,800	(46,552)	142,800	(46,552)

	Salaries and director fees Six months Ended June 30,		Share based payments Six months Ended June 30,		Total Six months Ended June 30,	
	2020 (\$)	2019 (\$)	2020 (\$)	2019 (\$)	2020 (\$)	2019 (\$)
Michael Ferguson, Director and Officer	150,000	Nil	Nil	Nil	150,000	Nil
Paul Martin, Director	Nil	Nil	Nil	55,000	Nil	55,000
Calvin Redlick, Director	Nil	Nil	Nil	55,000	Nil	55,000
Mike Mueller, Director	Nil	Nil	Nil	55,000	Nil	55,000
Amy O'Shea, Director	Nil	Nil	67,800	Nil	67,800	Nil
T. Robert Theoret, Officer	Nil	Nil	Nil	Nil	Nil	Nil
Deborah Morsky, Officer	Nil	Nil	Nil	Nil	Nil	Nil
Total	150,000	Nil	67,800	165,000	217,800	165,000

b) To the knowledge of the directors and executive officers of the Company as of June 30, 2020, the common shares of the Company were widely held, which includes various small holdings which were owned by directors and officers of Gensource. These holdings can change at any time at the discretion of the owner.

The related party transactions were recorded at the exchange amount, which is the amount agreed to by the related parties.

# **New Accounting Standards adopted**

# IFRS 3, Business Combinations ("IFRS 3")

Amendments to IFRS 3, issued in October 2018, provide clarification on the definition of a business. The amendments permit a simplified assessment to determine whether a transaction should be accounted for as a business combination or as an asset acquisition. The amendments are effective for transactions for which the acquisition date is on or after the beginning of the first annual reporting period beginning on or after January 1, 2020. The adoption of the amendments had no impact on the Company's unaudited condensed interim financial statements.

Gensource POTASH CORP

Dated: August 31, 2020

# IAS 1, Presentation of Financial Statements ("IAS 1")

Amendments to IAS 1, issued in October 2018, provide clarification on the definition of material and how it should be applied. The amendments also align the definition of material across IFRS and other publications. The amendments are effective for annual periods beginning on or after January 1, 2020 and are required to be applied prospectively. The adoption of the amendments had no impact on the Company's unaudited condensed interim financial statements.

### IAS 8, Accounting Policies, Changes in Accounting Estimates and Errors ("IAS 8")

Amendments to IAS 8, issued in October 2018, provide clarification on the definition of material and how it should be applied. The amendments also align the definition of material across IFRS and other publications. The amendments are effective for annual periods beginning on or after January 1, 2020 and are required to be applied prospectively. The adoption of the amendments had no impact on the Company's unaudited condensed interim financial statements.

# **Recent Accounting Pronouncements**

There are no other relevant IFRS's or IFRS interpretations that are not yet effective that would be expected to have a material impact on the Company.

#### Outlook

For the immediate future, the Company intends to raise additional financing to continue with day-to-day operation, confirmation drilling and other resource confirmation activities as well as engineering and environmental studies as part of project development. The Company continues to monitor its spending and will amend its plans based on business opportunities that may arise in the future.

#### **Disclosure Controls**

Management has established processes to provide them with sufficient knowledge to support representations that they have exercised reasonable diligence to ensure that (i) the unaudited condensed interim financial statements do not contain any untrue statement of material fact or omit to state a material fact required to be stated or that is necessary to make a statement not misleading in light of the circumstances under which it is made, as of the date of and for the periods presented by the unaudited condensed interim financial statements; and (ii) the unaudited condensed interim financial statements fairly present in all material respects the financial condition, results of operations and cash flows of the Company, as of the date of and for the periods presented.

In contrast to the certificate required for non-venture issuers under National Instrument 52-109 Certification of Disclosure in Issuers' Annual and Interim Filings ("NI 52-109"), the Company uses the Venture Issuer Basic Certificate filed by the Company, which does not include representations relating to the establishment and maintenance of disclosure controls and procedures ("DC&P") and internal control over financial reporting ("ICFR"), as defined in NI 52-109. In particular, the certifying officers filing such certificate are not making any representations relating to the establishment and maintenance of:

 controls and other procedures designed to provide reasonable assurance that information required to be disclosed by the issuer in its annual filings, interim filings or other reports filed or submitted under securities legislation is recorded, processed, summarized and reported within the time periods specified in securities legislation; and



ii) a process to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with the issuer's GAAP (IFRS).

The Company's certifying officers are responsible for ensuring that processes are in place to provide them with sufficient knowledge to support the representations they are making in such certificate. Investors should be aware that inherent limitations on the ability of certifying officers of a venture issuer to design and implement on a cost-effective basis DC&P and ICFR as defined in NI 52-109 may result in additional risks to the quality, reliability, transparency and timeliness of interim and annual filings and other reports provided under securities legislation.

#### **Risk Factors**

An investment in the securities of the Company is highly speculative and involves numerous and significant risks. Such investment should be undertaken only by investors whose financial resources are sufficient to enable them to assume these risks and who have no need for immediate liquidity in their investment. Prospective investors should carefully consider the risk factors that have affected, and which in the future are reasonably expected to affect, the Company and its financial position. Please refer to the section entitled "Risk Factors" in the Company's MD&A for the fiscal year ended December 31, 2019, available on SEDAR at www.sedar.com.

#### Public Health Crises - COVID-19

Since December 31, 2019, the outbreak of the novel strain of coronavirus, specifically identified as "COVID-19", has resulted in governments worldwide enacting emergency measures to combat the spread of the virus. These measures, which include the implementation of travel bans, self-imposed quarantine periods and social distancing, have caused material disruption to businesses globally resulting in an economic slowdown. Global equity markets have experienced significant volatility and weakness. Governments and central banks have reacted with significant monetary and fiscal interventions designed to stabilize economic conditions. The duration and impact of the COVID-19 outbreak is unknown at this time, as is the efficacy of the government and central bank interventions. It is not possible to reliably estimate the length and severity of these developments and the impact on the financial results and condition of the Company in future periods.

Public Health crises and pandemics such as COVID-19 could limit or prohibit the conduct of exploration activities and could have a negative impact on the ability to obtain funding.

#### **Subsequent Events**

1. On July 9, 2020, 100,000 options, at an exercise price of \$0.06 were exercised.