

# INTERIM MANAGEMENT'S DISCUSSION AND ANALYSIS - QUARTERLY HIGHLIGHTS

FOR THE THREE MONTHS ENDED

MARCH 31, 2019



### Introduction

The following interim Management's Discussion & Analysis ("Interim MD&A" or "MD&A") of Gensource Potash Corporation (the "Company" or "Gensource") for the three months ended March 31, 2019 has been prepared to provide material updates to the business operations, liquidity and capital resources of the Company since its last annual management's discussion & analysis, being the Management's Discussion & Analysis ("Annual MD&A") for the fiscal year ended December 31, 2018. This Interim MD&A does not provide a general update to the Annual MD&A, or reflect any non-material events since date of the Annual MD&A.

This Interim MD&A has been prepared in compliance with section 2.2.1 of Form 51-102F1, in accordance with National Instrument 51-102 – Continuous Disclosure Obligations. This discussion should be read in conjunction with the Company's Annual MD&A, audited annual financial statements for the years ended December 31, 2018, and 2017, together with the notes thereto, and unaudited condensed interim financial statements for the three months ended March 31, 2019, together with the notes thereto. Results are reported in Canadian dollars, unless otherwise noted. The Company's unaudited condensed interim financial statements and the financial information contained in this Interim MD&A are prepared in accordance with International Financial Reporting Standards ("IFRS") as issued by the International Accounting Standards Board and interpretations of the IFRS Interpretations Committee. The unaudited condensed interim financial statements have been prepared in accordance with International Standard 34, Interim Financial Reporting. Accordingly, information contained herein is presented as of May <u>2929</u>, 2019, unless otherwise indicated.

#### **Summary of Key Activities**

- Work continued on the debt finance package for the Vanguard One project, with initial interest already obtained with respect to equity investment.
- However, early in 2019, progress with the Company's second offtake partner began to build momentum and management pursued these discussions.
- By <u>mid\_March\_mid-March</u>, general agreement had <u>beed\_been\_reached</u> with the second offtaker on offtake as well as equity investment into a second project. With an additional third party also identified for the second project, MOUs had been received by late April for:
  - Offtake (for 100% of the production from one module of production)
  - Equity investment from the offtaker
  - Equity investment by the third partythird-party investor
- With that progress, a second project was identified and named "Maverick".
- Banking groups supporting the debt financing for Maverick were identified by the second offtaker and discussions were <u>pusuedpursued</u>

#### **Caution Regarding Forward-looking Statements**

The following Interim MD&A, particularly under the heading "Liquidity and Capital Resources", contains forward-looking information that involves numerous risks and uncertainties. The forward-looking information is not historical fact, but rather is based on the Company's current plans, objectives, goals, strategies, estimates, assumptions and projections about the industry, business and future financial results. The Company's actual results could differ materially from those discussed in such forward-looking statements.

For the purposes of preparing this Interim MD&A, management, in conjunction with the Board of Directors, considers the materiality of information. Information is considered material if: (i) such information results in, or would reasonably be expected to result in, a significant change in the market price or value of the Company's common shares; (ii) there is a substantial likelihood that a reasonable investor would consider it important in making an investment decision; or (iii) it would significantly alter the total mix of information



available to investors. Management, in conjunction with the Board of Directors, evaluates materiality with reference to all relevant circumstances, including potential market sensitivity.

Additional information relating to the Company is available free of charge on the System for Electronic Document Analysis and Retrieval (SEDAR) website at <u>www.sedar.com</u>.

#### Caution Regarding Forward-looking Statements

This MD&A contains certain forward-looking information and forward-looking statements, as defined in applicable securities laws (collectively referred to herein as "forward-looking statements"). These statements relate to future events or the Company's future performance. All statements other than statements of historical fact are forward-looking statements. Often, but not always, forward-looking statements can be identified by the use of words such as "plans", "expects", "is expected", "budget", "scheduled", "estimates", "continues", "forecasts", "projects", "predicts", "intends", "anticipates" or "believes", or variations of, or the negatives of, such words and phrases, or statements that certain actions, events or results "may", "could", "would", "should", "might" or "will" be taken, occur or be achieved. Forward-looking statements involve known and unknown risks, uncertainties and other factors that may cause actual results to differ materially from those anticipated in such forward-looking statements. The forward-looking statement. The following table outlines certain significant forward-looking statements contained in this MD&A and provides the material assumptions used to develop such forward-looking statements and material risk factors that could cause actual results to differ materially from the forward-looking statements.

Forward-looking statements	Assumptions	Risk factors
Potential of Gensource's properties to contain potash deposits.	Financing will be available for future exploration and development of Gensource's properties; the actual results of Gensource's exploration and development activities will be favourable; operating, exploration and development costs will not exceed Gensource's expectations; the Company will be able to retain and attract skilled staff; all requisite regulatory and governmental approvals for exploration projects and other operations will be received on a timely basis upon terms acceptable to Gensource, and applicable political and economic conditions will be favourable to Gensource; the price of potash and applicable interest and exchange rates will be favourable to Gensource; no title disputes exist with respect to the Company's properties.	that future exploration results will not be consistent with Gensource's expectations; availability of financing for and actual results of Gensource's exploration and development activities; increases in costs; environmental compliance and changes in environmental and other local legislation and regulation; interest rate and exchange rate fluctuations; changes in economic and political conditions; the Company's ability to



The Company's ability to meet its working capital needs at the current level for the twelve-month period ending March 31, 2020.	The operating and exploration activities of the Company for the twelve-month period ending March 31, 2020, and the costs associated therewith, will be consistent with Gensource's current expectations; debt and equity markets, exchange and interest rates and other applicable economic conditions will be favourable to Gensource.	Changes in debt and equity markets; timing and availability of external financing on acceptable terms; increases in costs; environmental compliance and changes in environmental and other local legislation and regulation; interest rate and exchange rate fluctuations; changes in economic conditions.
The Company's ability to carry out anticipated exploration on its property interests.	The exploration activities of the Company for the twelve-month period ending March 31, 2020 and the costs associated therewith, will be consistent with Gensource's current expectations; debt and equity markets, exchange and interest rates and other applicable economic conditions will be favourable to Gensource.	Changes in debt and equity markets; timing and availability of external financing on acceptable terms; increases in costs; environmental compliance and changes in environmental and other local legislation and regulation; interest rate and exchange rate fluctuations; changes in economic conditions; receipt of applicable permits.
Plans, costs, timing and capital for future exploration and development of Gensource's property interests, including the costs and potential impact of complying with existing and proposed laws and regulations.	Financing will be available for exploration and development activities and the results thereof will be favourable; actual operating and exploration costs will be consistent with the Company's current expectations; the Company will be able to retain and attract skilled staff; all applicable regulatory and governmental approvals for exploration projects and other operations will be received on a timely basis upon terms acceptable to Gensource; the Company will not be adversely affected by market competition; debt and equity markets, exchange and interest rates and other applicable economic and political conditions will be favourable to Gensource; the price of potash will be favourable to Gensource; no title disputes exist with respect to Gensource's properties.	Potash price volatility, changes in debt and equity markets; timing and availability of external financing on acceptable terms; the uncertainties involved in interpreting geological data and confirming title to acquired properties; the possibility that future exploration results will not be consistent with Gensource's expectations; increases in costs; environmental compliance and changes in environmental and other local legislation and regulation; interest rate and exchange rate fluctuations; changes in economic and political conditions; the
Management's outlook regarding future trends.	Financing will be available for Gensource's exploration and operating activities; the price of potash will be favourable to Gensource.	other new production and their



		rate fluctuations; changes in economic and political conditions.
Sensitivity analysis of financial instruments.	The aggregate gross credit risk exposure related to cash at March 31, 2019, was \$692,927 (December 31, 2018 – \$975,158), and was entirely made up of cash held with financial institutions with an "AA High" credit rating or above and securities brokerage firms.	Changes in debt and equity markets; interest rate and exchange rate fluctuations.
Gensource will continue to focus its efforts on securing strategic partners for developing a successful potash production facility.	Strategic partners with the same goal as Gensource will agree to terms favourable to Gensource for the development of a potash production facility.	Management may not find strategic partners; terms may be unfavourable to Gensource.
Prices and price volatility for potash.	The price of potash will be favourable; debt and equity markets, interest and exchange rates and other economic factors which may impact the price of potash will be favourable.	Changes in debt and equity markets and the spot price of potash; interest rate and exchange rate fluctuations; changes in economic and political conditions.

Inherent in forward-looking statements are risks, uncertainties and other factors beyond Gensource's ability to predict or control. Please also make reference to those risk factors referenced in the "Risk Factors" section below. Readers are cautioned that the above chart does not contain an exhaustive list of the factors or assumptions that may affect the forward-looking statements, and that the assumptions underlying such statements may prove to be incorrect. Actual results and developments are likely to differ, and may differ materially, from those expressed or implied by the forward-looking statements contained in this MD&A.

Forward-looking statements involve known and unknown risks, uncertainties and other factors that may cause Gensource's actual results, performance or achievements to be materially different from any of its future results, performance or achievements expressed or implied by forward-looking statements. All forward-looking statements herein are qualified by this cautionary statement. Accordingly, readers should not place undue reliance on forward-looking statements. The Company undertakes no obligation to update publicly or otherwise revise any forward-looking statements whether as a result of new information or future events or otherwise, except as may be required by law. If the Company does update one or more forward-looking statements, no inference should be drawn that it will make additional updates with respect to those or other forward-looking statements, unless required by law.

## **Description of Business**

Gensource is based in Saskatoon, Saskatchewan, and is focused on potash development. Its registered head office is located at Peterson & McVicar LLP, 18 King Street, Suite 902, Toronto, Ontario, M5C 1C4.

## **Operational Highlights**

#### Corporate



On January 31, 2019, the Company granted 1,500,000 stock options at an exercise price of \$0.105 and are exercisable for a period of 5 years. The options vest immediately.

During the three months ended March 31, 2019, 2,741,748 options were exercised for gross proceeds of \$274,175 by directors and management.

#### Exploration & Evaluation

Updates on the Vanguard One Project (the "Project")

- To gain further confidence in the selective solution mining design parameters, and the horizontal cavern development, two separate consultants were engaged to completed bench-scale dissolution test and advanced computer modelling, helping the Gensource technical team confirm the performance of the intended design. These studies were completed in Q1 2019, validating the technical viability and robustness of the mining design and method used during the Feasibility Study and subsequent results. Outcomes of these studies will feed into the detailed engineering of the Vanguard One project, creating opportunities to optimize some of the initial design parameters used/assumed during the Feasibility Study and enhance mining performance.
- Gensource continued with preparations and planning for execution of the next phase of project development for Vanguard One, including contract preparations and negotiations for key integrated team members (i.e. the engineering consultant, construction contractor). Gensource advanced discussions with prospective equipment vendors and service providers, especially for the long-lead or specialty requirements for the Project. Upon completion of the necessary project financing, the project will proceed into the detailed engineering, procurement, and construction phase.
- Gensource began initial planning for 2019 exploration activities, to be executed in the Vanguard Area in 2019; furthering the preparation of the area to accommodate several Gensource potash production modules.
- Gensource has been engaging key members of the Saskatchewan Government, taking meetings with several ministers and staff of the different departments to discuss Gensource and the upcoming Vanguard One project.
- Gensource continued to engage with the villages of Tugaske and Eyebrow, and the surrounding communities, sharing information on the project and corporate updates, as well as sharing information on upcoming field work in the area

Current and Future Plans Related to the Vanguard One Project

- Gensource will advance reclamation work on its previously completed exploration drilling sites, as part of the environmental process to return these sites to their pre-disturbed state.
- Gensource will be attending the Canadian Institute of Mining, Metallurgy and Petroleum (CIM) 2019 conference in May 2019 in Montreal, giving a presentation on their small-scale environmentally friendly approach to potash production, titled: "*Changing the Game: An Environmentally, Socially, and Market Sustainable Approach to Potash Mining*"
- Gensource will continue to engage with the local communities and provincial government, to share
  information and plans on the company and the Vanguard One project, aiming to create awareness
  and alignment on the objectives and opportunities Gensource will bring to the province of
  Saskatchewan.

Current and Future Plans Related to Additional Vanguard Area projects

• The Company continues to work with several parties to establish a firm off-take agreement for product from additional potash production modules in the Vanguard Area. This effort is progressing well with wide-spread interest in the business model and in the direct supply chain that will be created for the off-taker (the product customer).



• Efforts now will focus on creating the Maverick Project, as it has, at this time, garnered significant support in the way of equity and debt financing commitments.

The following summarizes the Company's current confirmation and development programs at the Vanguard project areas, total estimated cost to complete the project development work, and total expenditures incurred to date.

Summary of Completed Activities (Three Months Ended March 31, 2019)	(A) Spent	Plans for the Project	(B) Planned Expenditures
Property acquisition and surface access fees	\$34,823	Drilling, coring and assaying. Feasibility study and environmental and regulatory licensing work.	\$3,000,000 \$2,000,000
Geological and project management Engineering	\$151,154 \$Nil	Costs with respect to negotiations to engage a market partner	\$300,000
Drilling Seismic Environmental	\$1,389 \$nil \$14,986	Carrying costs to maintain properties in good standing Any expenditure is dependent upon reaching agreements with strategic	\$400,000
Total	\$202,352	partners and completing one or more financings.	\$5,700,000

## Estimated Expenditures for the Vanguard One Project<sup>1</sup>

	VANGUARD ONE PROJECT - CAPITAL COST ESTIMATE SUMMARY						
AREA	Area Description	Gr	and Total Cost	% of Total	USD		
100	Mining	\$	23,737,691	8%	\$	18,259,762	
200	Wellfield	\$	17,303,806	6%	\$	13,310,620	
300	Process Plant	\$	75,334,270	25%	\$	57,949,439	
400	Product Storage and Loadout	\$	13,366,062	4%	\$	10,281,586	
500	Site Infrastructure	\$	25,963,062	9%	\$	19,971,586	
600	Offsites	\$	6,877,011	2%	\$	5,290,008	



700	Non-Process Facilities	\$ 29,550,001	10%	\$ 22,730,770
	TOTAL DIRECT COST	\$ 192,131,903	63%	\$ 147,793,772
900	Project Indirects	\$ 78,777,600	26%	\$ 60,598,154
	TOTAL INDIRECT COSTS	\$ 78,777,600	26%	\$ 60,598,154
	DIRECT + INDIRECT COSTS	\$ 270,909,503	89%	\$ 208,391,925
980	Contingency	\$ 33,395,979	11%	\$ 25,689,215
	GRAND TOTAL COST	\$ 304,305,482	100%	\$ 234,081,140

**Note 1:** These efforts and expenditures may, in the future, be directed instead towards the Maverick Project.

### Updates on the Lazlo Project

No significant engineering or geological work was completed for the Lazlo project area during the three months ended March 31, 2019. However, the Company continues to work with its contacts in India to attract a market partner, which would allow development of the Lazlo Area.

#### Current and Future Plans Related to the Lazlo Project

The following summarizes the Company's current confirmation and development programs at the Lazlo Areas, total estimated cost to complete the project development work, and total expenditures incurred to date.

Summary of Completed Activities (Three Months Ended March 31, 2019)	(A) Spent	Plans for the Project	(B) Planned Expenditures
Land acquisition and staking	\$3,178	Costs associated with maintaining existing lease agreements in good	\$25,000
Geological and project management	\$nil	standing.	
		At the date of this MD&A, it is more likely, in the immediate term, for the Company to pursue the Vanguard project and therefore no budgeted expenditures are not included for the Lazlo Area.	
Subtotals	\$3,178		\$25,000

#### **Technical Information**

Mike Ferguson, P.Eng., a qualified person pursuant to NI 43-101, has reviewed and approved the technical disclosure in this MD&A.

### Trends

Gensource anticipates that it will continue to experience net losses as a result of ongoing cash outflows from investing in its potash assets and operating costs until such time as revenue-generating activity is



commenced. The Company's future financial performance is dependent on many external factors. Both the price of and the market for potash are volatile, difficult to predict, and subject to changes in domestic and international political, social, and economic environments. Circumstances and events such as economic conditions and volatility in the capital markets could materially affect the future financial performance of the Company. See "Caution Regarding Forward-looking Statements" and "Risk Factors".

### **Financial Performance**

### Three months ended March 31, 2019 compared to three months ended March 31,2018

During the three months ended March 31, 2019, the Company had a net loss of \$476,679 with basic and diluted loss per share of \$0.00. This compares with a net loss of \$983,701 with basic and diluted loss per share of \$0.00 for the three months ended March 31, 2018. The decrease in the net loss of \$507,022 was principally because:

- Expenses during the three months ended March 31, 2019 were \$474,862 (three months ended March 31, 2018 \$984,448), a decrease of \$412,086 is primarily because lower stock-based compensation of \$299,411 and general and administrative expenses being \$223,764 lower.
- During the three months ended March 31, 2019, the Company recorded interest income of \$2,828 (three months ended March 31, 2018– \$693), unrealized gain on investments of \$3,821(three months ended March 31, 2018 unrealized gain of \$nil) as the company's portfolio increased in value and an accretion expenses of \$8,466 (three months ended March 31, 2018 \$nil).
- During the three months ended March 31, 2019, overall general and administrative expenses were \$223,764 lower than the comparative period in 2018. The following is a breakdown of general and administrative expenses for the three months ended March 31, 2019 and 2018:

Three Months Ended March 31,	2019	2018	Change	
	\$	\$	\$	
Wages, benefits and incentive compensation	10,947	8,164	(2,783)	
Sales and marketing <sup>(1)</sup>	26,618	128,561	101,943	
Professional fees (2)	74,333	133,714	59,381	
Office and general	136,866	202,089	65,223	
Total general and administrative expenses	248,764	472,528	223,764	

- <sup>(1)</sup> Costs were lower during the three months ended March 31, 2019 as a result a decrease in business development, marketing and promotion activities as the Company progress into the required due diligence efforts.
- <sup>(2)</sup> Professional fees decreased due to lower management fees as increased time was spend on the Vangaurd project

#### <u>Assets</u>

Assets were \$15,062,090 at March 31, 2019 (December 31, 2018 - \$15,231,367), a decrease of approximately 1%. Exploration and evaluation assets increased by approximately 1% from December 31, 2018. The total amount of exploration and evaluation assets represents approximately 93% of total assets (December 31, 2018 – 91% of total assets). Receivables decreased by approximately 65% from December 31, 2018. Further, the Company had a decrease in prepaid expenses and deposit of approximately 46% and an increase in property, plant and equipment of approximately 5%. At March 31, 2019, the Company had cash of \$692,927 (December 31, 2018 - \$975,158), with a decrease of \$282,231.



#### **Liabilities**

At March 31, 2019, liabilities were \$468,719 (December 31, 2018 - \$645,443). The variation is primarily because of the decrease in amounts payable and other liabilities and lease liability

The Company will continue to secure additional financing to facilitate the execution of its business plan.

#### Shareholders' equity

At March 31, 2019, shareholders' equity decreased by \$90,053, which is primarily due to the increase in deficit of \$983,701 three months ended March 31, 2019. The decrease is primarily offset by the increase in share capital of \$209,951 as 2,741,748 options were exercised.

As at March 31, 2019, the Company had 368,499,090 common shares issued and outstanding, 3,305,488 common share purchase warrants outstanding and 25,718,859 stock options outstanding, of which 22,718,859 were vested.

#### Investment portfolio

The Company's investment consists primarily of a resource company whose principal business is exploration and development. During the three months ended March 31, 2019, there was no change in ownership of this investment but due to the fluctuation of the fair value of these investments, the Company reported an unrealized gain of \$3,821 (three months ended March 31, 2018– unrealized loss of \$nil). At March 31, 2019, the market value of the Company's investment was \$6,592 (December 31, 2018– \$2,771).

#### **Cash Flow**

For the three months ended March 31, 2019, the Company decreased its cash position by \$282,231 as a result of cash used and provided in operating, investing and financing activities as follows:

Cash used in operations, including changes in non-cash working capital of \$82,727, totaled \$328,663 during the three months ended March 31, 2019. This was as a result of net loss of \$476,679 for the three months ended March 31, 2019, adjusted for non-cash transactions including mainly share-based payments of \$211,552, depreciation of \$14,546, and accretion expense on \$8,466.

Cash used in investing activities during the three months ended March 31, 2019 consisted of the acquisition and expenditure of exploration and evaluation assets of \$226,142, purchase of equipment of \$1,378 and repayment of right to use assets of \$ 19,234. The expenditure of exploration and evaluation assets cost and was mainly for geological and project management of \$151,154, property acquisition and surface access fees of \$38,001, environmental of \$14,986.

During the three months ended March 31, 2019, the Company received \$272,574 in cash proceeds from financing activities as 2,741,748 stock options were exercised for gross proceeds of \$274,175. This was offset with cost of issuance of \$1,601.

#### Liquidity and Capital Resources

The activities of the Company, principally the development of resource opportunities, are financed through the completion of equity transactions such as equity offerings and the exercise of stock options and warrants. There is no assurance that future equity capital will be available to the Company in the amounts or at the times desired by the Company or on terms that are acceptable to it, if at all. See "Caution Regarding Forward-looking Statements" and "Risk Factors".



The following table summarizes the Company's working capital position:

As at	March 31, 2019	December 31, 2018
Working capital (\$)	378,555	580,436
Consolidated working capital ratio (%)	379%	586%

The Company includes cash, receivables and investments in its capital management considerations. The Company's objectives when managing capital are to safeguard its ability to continue as a going concern so that it can continue to provide returns for shareholders by maximizing investment returns through its potash assets. The Company manages capital in proportion to risk and manages the capital structure based on economic conditions and business objectives.

### **Transactions with Related Parties**

The terms and conditions of the transactions with key management personnel and their related parties were no more favourable than those available, or which might reasonably be expected to be available, in similar transactions with non-related entities on an arm's length basis.

Related parties include management, the Board of Directors, close family members and enterprises that are controlled by these individuals as well as certain persons performing similar functions. The Company entered into the following transactions with related parties:

a) During the three months ended March 31, 2019, compensation, salaries and benefits of \$165,000 (three months ended March 31, 2018 - \$180,000) were paid to a director and officers of the Company or related companies controlled by the director and officers of the Company. They were included in general and administrative expenses and exploration and evaluation assets.

	Three Months Ended March 31, 2019 (\$)	Three Months Ended March 31, 2018 (\$)
FCON Consulting <sup>(1)</sup>	75,000	90,000
Rob Theoret <sup>(2)</sup>	45,000	45,000
101188810 Saskatchewan Ltd. (3)	45,000	45,000
Total	165,000	180,000

- (1) Controlled by Chief Executive Officer. For the three months ended March 31, 2019, 100% included in exploration and evaluation assets and 0% in general and administrative expenses (three months ended March 31, 2018 0% and 100%, respectively).
- (2) Compensation to the Chief Financial Officer. For the three months ended March 31, 2019, 50% included in exploration and evaluation assets and 50% in general and administrative expenses (three months ended March 31, 2018 0% and 100%, respectively).
- (3) VP, Corporate Services, included in general and administrative expenses.

b) During the three months ended March 31, 2019, share-based payments of \$211,552 were rewarded to directors and officers of the Company (three months ended March 31, 2018 - \$353,874).



	Three Months Ended March 31, 2019 (\$)	Three Months Ended March 31, 2018 (\$)
Mark Stauffer	Nil	49,023
Dwayne Dahl	Nil	49,023
Michael Ferguson	Nil	59,734
T. Robert Theoret	Nil	59,734
Deborah Morsky	Nil	59,734
Paul Martin	55,000	38,313
Calvin Redlick	101,552	38,313
Mike Mueller	55,000	Nil
Total	211,552	353,874

c) To the knowledge of the directors and executive officers of the Company as of March 31, 2019, the common shares of the Company were widely held, which includes various small holdings which were owned by directors and officers of Gensource. These holdings can change at any time at the discretion of the owner.

The related party transactions were recorded at the exchange amount, which is the amount agreed to by the related parties.

#### Outlook

For the immediate future, the Company intends to raise additional financing to continue with day-to-day operation, complete the current negotiations with various market partners, and complete confirmation drilling and other resource confirmation activities as well as engineering and environmental studies as part of project development. The Company continues to monitor its spending and will amend its plans based on business opportunities that may arise in the future.

#### **Disclosure Controls**

Management has established processes to provide them with sufficient knowledge to support representations that they have exercised reasonable diligence to ensure that (i) the unaudited condensed interim financial statements do not contain any untrue statement of material fact or omit to state a material fact required to be stated or that is necessary to make a statement not misleading in light of the circumstances under which it is made, as of the date of and for the periods presented by the unaudited condensed interim financial statements; and (ii) the unaudited condensed interim financial statements fairly present in all material respects the financial condition, results of operations and cash flows of the Company, as of the date of and for the periods presented.

In contrast to the certificate required for non-venture issuers under National Instrument 52-109 Certification of Disclosure in Issuers' Annual and Interim Filings ("NI 52-109"), the Company uses the Venture Issuer Basic Certificate filed by the Company, which does not include representations relating to the establishment and maintenance of disclosure controls and procedures ("DC&P") and internal control over financial reporting ("ICFR"), as defined in NI 52-109. In particular, the certifying officers filing such certificate are not making any representations relating to the establishment and maintenance of:

i) controls and other procedures designed to provide reasonable assurance that information required to be disclosed by the issuer in its annual filings, interim filings or other reports filed or submitted



under securities legislation is recorded, processed, summarized and reported within the time periods specified in securities legislation; and

a process to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with the issuer's GAAP (IFRS).

The Company's certifying officers are responsible for ensuring that processes are in place to provide them with sufficient knowledge to support the representations they are making in such certificate. Investors should be aware that inherent limitations on the ability of certifying officers of a venture issuer to design and implement on a cost-effective basis DC&P and ICFR as defined in NI 52-109 may result in additional risks to the quality, reliability, transparency and timeliness of interim and annual filings and other reports provided under securities legislation.

#### **Risk Factors**

An investment in the securities of the Company is highly speculative and involves numerous and significant risks. Such investment should be undertaken only by investors whose financial resources are sufficient to enable them to assume these risks and who have no need for immediate liquidity in their investment. Prospective investors should carefully consider the risk factors that have affected, and which in the future are reasonably expected to affect, the Company and its financial position. Please refer to the section entitled "Risk Factors" in the Company's MD&A for the fiscal year ended December 31, 2018, available on SEDAR at www.sedar.com.

#### Subsequent Events

- i. 532,000 broker warrants were exercised at an exercise price of \$0.065 for gross proceeds of \$24,580.00
- ii. On May 2, the Company entered into non-binding Memoranda of Understanding (MOU) to form a joint venture company ("**JVCo**") to develop the Maverick Project ("**Maverick**" or the "**Project**") within the Vanguard Area. The following agreements have been signed for the Maverick project:
  - Offtake Agreement: A non-binding MOU for offtake has been completed with a large and well-respected international fertilizer manufacturing and distribution company. Offtake MOU terms include:
    - Obligation to purchase 100% of the production from one module of 250,000 metric tonnes per year,
    - Typical take or pay offtake provisions,
    - 10-year duration, with option to renew,
    - Product sale and title transfer at the mine site (FCA mine site), and
    - Market-based pricing formula.
  - Offtaker Project Equity Investment: A non-binding MOU by the offtaker for direct equity investment into JVCo, alongside Gensource and one other third-party investor. The equity investment will be in the form of cash and equal to 25+% of JVCo ownership.
  - Third Party Project Equity Investment: A non-binding MOU for the largest equity investment of about 33% from a third-party investor.